

Gearing up to transition to organic

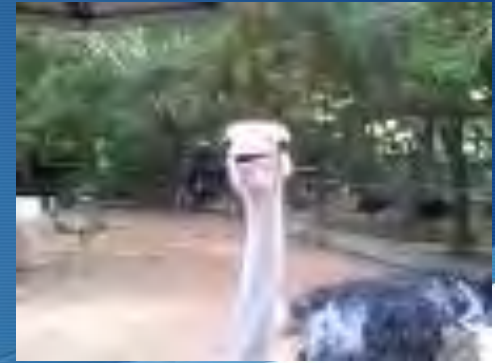


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MSU CENTER for REGIONAL FOOD SYSTEMS

Overview



- ◆ Principles of organic agriculture
- ◆ Process to transition
 - ◆ Learning curve
 - ◆ Farm preparation
 - ◆ Getting pieces in place from soil to markets
- ◆ Identifying a certifying agency
- ◆ Q & A with organic farmers



Principles of Organic Agriculture Production

Areas of Emphasis

- ✓ Soil Health
- ✓ Plant and Animal Health
- ✓ Strong Business
- ✓ Family



Principles of Organic

◆ Health

- ◆ soil
- ◆ plant
- ◆ animal
- ◆ human as one and indivisible

◆ Ecology

- ◆ living ecological systems
- ◆ cycles
- ◆ work with them, emulate them and help sustain them

◆ Fairness

- ◆ In the common environment
- ◆ life opportunities

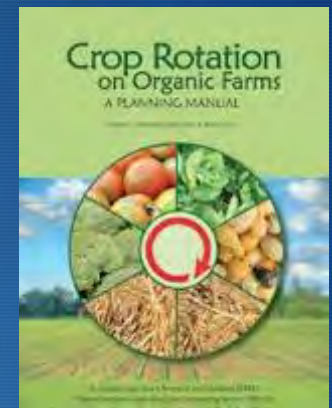
◆ Care

- ◆ manage in a precautionary and responsible manner
- ◆ protect the health and well being of current and future generations
- ◆ protect the environment





Certify organic? What to consider



- Are you and your family committed to the values and organic program?
- Are you able to manage the records required?
- Do you have committed organic markets or market opportunities?
- Do you have the needed technical knowledge?



Where does Michigan Fall/Rise?

Top 10 States in Organic Sales, 2014

These states account for 78% of all sales in the U.S.



California	\$2.2 B
Washington	\$515 M
Pennsylvania	\$313 M
Oregon	\$237 M
Wisconsin	\$201 M
Texas	\$199 M
New York	\$164 M
Colorado	\$147 M
Michigan	\$125 M
Iowa	\$103 M

U.S. Total = \$5.5 B

Top 10 States in Total Horticulture Sales, 2014

These states account for 65% of all sales in the U.S.



U.S. Total = \$13.8 Bil

California	\$2.9 Bil
Florida	\$1.8 Bil
Oregon	\$932 Mil
Michigan	\$645 Mil
Texas	\$594 Mil
North Carolina	\$571 Mil
Ohio	\$392 Mil
Arizona	\$389 Mil
Washington	\$366 Mil
New Jersey	\$356 Mil

Who Can Certify Your Farm?

- Agencies are independent companies that are approved by USDA
- You choose the agency from any state, but it must be USDA approved
- They cannot provide technical information only guidance for certification



Identifying a NOP certifier

- You choose who
- Ask questions and evaluate them
- Refer to MSUE bulletin # 3067

“Transitioning to Certified Organic in Michigan-Where to Start?”



What does TRANSITION mean?

- Organic OR Non-treated, non-GMO seed
- Organic feed and additives
- OMRI ok pesticides and soil amendments
- Apply manure 90-120- days before harvest
- Include crop rotations in 3 year plan
- Maintain records for the 3 years



www.omri.org



Steps to get to organic



- ◆ Building your knowledge
- ◆ Building your soil
- ◆ Building your farm resources
- ◆ Building your markets



Organic Transition?



- ◆ What does it mean?
- ◆ Why is it part of organic?
- ◆ How do I practice it?

Transitioning Check-list

- What happens during the 3 years

- Farmers learn about organic

- Soil health

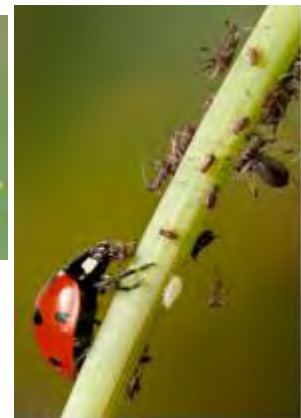
- Organic crops

- Pest cycles & multiple ways to manage pests

- Encouraging beneficial diversity (bees, parasites, hawks)

- Markets interested in buying organic

- Maximize learning opportunities



Land...

- ◆ Soil
- ◆ Slope
- ◆ Host to critters and creatures
- ◆ Nutrients
- ◆ Weeds
- ◆ Borders
- ◆ Contaminants



Transitioning Checklist-Field Prep

- ◆ Select field (portion)
 - ◆ Drainage
 - ◆ Past uses & management
 - ◆ Past abuses
 - ◆ Organic matter
 - ◆ Surrounding conditions (buffers)
- ◆ Soil test-annual
 - ◆ Nutrients, OM, texture, micronutrients*
- ◆ Source inputs and cover seed-OMRI approved



Transitioning Check-list

Build Soil



- ◆ Use annual soil test to help determine inputs
- ◆ Grow legume cover crops (clovers, vetch, peas) with rye or oats (diversify cover types)
- ◆ Maximize soil cover to reduce weed increase
- ◆ Add manure to stimulate soil biology



Improve Soil Health



Field Preparation-Maintain Plant Cover



Manage Pests



Pest management

Insects and nematodes

- ◆ **Knowledge**

- ◆ Insect ID
- ◆ Common pests in your area (ID and lifecycle)
- ◆ How to track Degree days
- ◆ How to scout effectively

- **Reduction**

- ◆ Remove infected plant material from fields/gardens
- ◆ Select crop varieties less attractive or resistant to known pests
- ◆ Interplant varieties that deter or “mix up” insects (e.g. basil, marigolds)
- ◆ For long life cycle pest rotate out of that crop for adequate time (RKN)
- ◆ Grow flowering plants to support beneficial insects

- **Control**

- ◆ Use non-family varieties for crop rotation
- ◆ Scout weekly and spray when needed according to directions
- ◆ Spray when bees and other pollinators are not out (early AM)



Pest Management-Plant Diseases



◆ Knowledge

- ◆ Common diseases lifecycles (in your area)
- ◆ Disease identification by symptoms
- ◆ Lab to get confirmation of disease

◆ Manage

- Don't overcrowd plants (or thin) to allow air circulation
- Grow on hills or raised beds to encourage soil drainage
- Promote good crop health to be resilient to pest problems
- Field sanitation

• Control

- Use resistant varieties (fusarium, verticillium, scab)
- Scout weekly and manage as needed (pull, spray, thin)

Pest management- Weeds

◆ Control

- ◆ Appropriate tillage
- ◆ Mowing before weed-seed set
- ◆ Stale bed to plant crops
- ◆ Organic herbicide (hydrogen peroxide)
- ◆ Hand rogue perennial weeds

◆ Reduction

- ◆ Cover crops
- ◆ Maximize ground coverage (year around)
- Establish permanent living walkways when appropriate



Critical Management for Organic Animal Production

- ◆ Feed must be certified organic
- ◆ No NON-organic substance on bedding
- ◆ Access to pasture
- ◆ Once you give animal antibiotic they can no longer be sold/used as organic
- ◆ Vaccines allowed but cannot be GMO produced
- ◆ Wormer given if + and only ivermectin



Pest Management- Animal Illnesses and Diseases



- ◆ Knowledge

- ◆ What are the common illnesses for animal type and area
- ◆ Life cycle of illness
- ◆ Veterinary that understand organic management

- Control

- Select hardy and resistant breeds
- Include prophylactics in diet (vinegar, garlic, aloe, neem oil)
- When illness/disease is present use OMRI approved medicines/treatments
- Separate sick from healthy animals
- Give antibiotics when needed and remove from organic herd

- Management

- ◆ Remove secondary host materials
- ◆ Maintain clean living area
- ◆ Provide sound diet for animals to improve resilience to illnesses
- ◆ Insure that new-borne nurse from mother at least for first week of life
- ◆ Vaccinate animals with relevant and OMRI approved vaccines

Record Keeping

- ◆ Maintain records
 - ◆ Create a system and train all staff on farm
 - ◆ Make it easy to complete records
 - ◆ Include Who, When, What on every record
 - ◆ These records will be viewed by Certification inspector
- ◆ Records can be paper or electronic

Transitioning Checklist- Record System

- Use paper or electronic
- Complete forms supplied by certifier agency
- Receipts for...
 - ◆ Purchases of seed, compost, sprays, soil additives, nutrients, feeds, organic allowed sprays/chemicals
 - ◆ To show date, who, what and how
- Input labels must be kept to verify variety, amount, additives, seed coatings
- Maintain field maps for each field



Farm Plan

◆ Farm

- ◆ Identification of each field (section)
- ◆ Identify different uses for each section on map
- ◆ Include roads, waterways, fallow fields, fields non-organic, in transition, production areas, and buildings.

◆ Farm Plan

- ◆ What will be grown where (3 years prior and 3 years in the future)
- ◆ Rationale/goals for what is where

Farm Preparation



Field Preparation-

protect from non-organic

- ◆ Include a buffer zone around fields
 - ◆ Manage it organically
 - ◆ Harvest it as conventional
 - ◆ Should be 25 or more ft between risk and field



Transitioning Check-list- Seeds & Transplants

- ◆ Identify from organic source
- ◆ Seek varieties for markets *AND* resistance
- ◆ Consider varieties for “durability” and flavor
- ◆ Keep organic and conventional separated
- ◆ If no organic seed is available check and record Check and record from 3 suppliers
Provide info that NOT GMO



Transitioning Check list

Animal Production



- ◆ Chicks raised from 2 day as organic
- ◆ All animals for meat must be raised from last 1/3 gestation through birth and calf born into organic
- ◆ Dairy goats and sheep managed for 12 months organically prior
- ◆ Animals have access to pastures
- ◆ Pastures are grown organically
- ◆ Barns and pens cannot use treated lumber



Animal production- When can you certify?

- ◆ Pasture and feed fields have been managed organically for 3 years (with records or signed affidavit)
- ◆ Animals are born in organic system
 - ◆ Mother is managed organically at the 3rd trimester of pregnancy
- ◆ Poultry is managed organically after 1 day of life



Transitioning Check-list Equipment

- ◆ Field Equipment

- ◆ Access

- ◆ Buy only what you can afford
- ◆ Rent or have done custom if you cannot afford
- ◆ Farming is like other businesses-start small

- ◆ Split operation

- ◆ If part of farm is organic and part conventional
- ◆ Clean equipment between use at each operation
- ◆ Keep records to verify these actions

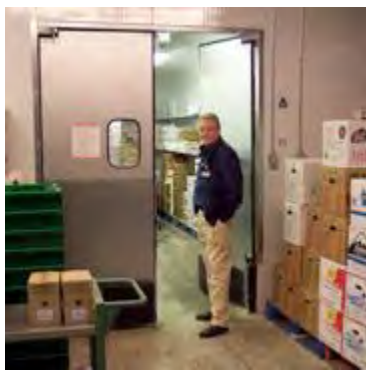


Transitioning Check-list

Storage



- ◆ Storage & Transport of organic products
 - ◆ Must be separate from conventional (pallets, bins)
 - ◆ Maintain bin labels to correspond to field maps (harvest)
 - ◆ Do not apply any product on harvest that has not been approved by certifier (organic)
 - ◆ Develop a storage area that offers some climate control if possible



Focus on key areas

Plants	Animals
Build soil for > organic matter	Provide healthy environment
Select strong crop varieties resistant to key disease	Choose breeds with good resistance
Scout fields weekly- soil, under and leaves	Observe animals daily for feeding, walking, giving birth, drinking, gaining weight
Grow crops and cover crops good for soil <u>and</u>	Produce animals that are sound and in demand by

Land and Soil Preparation

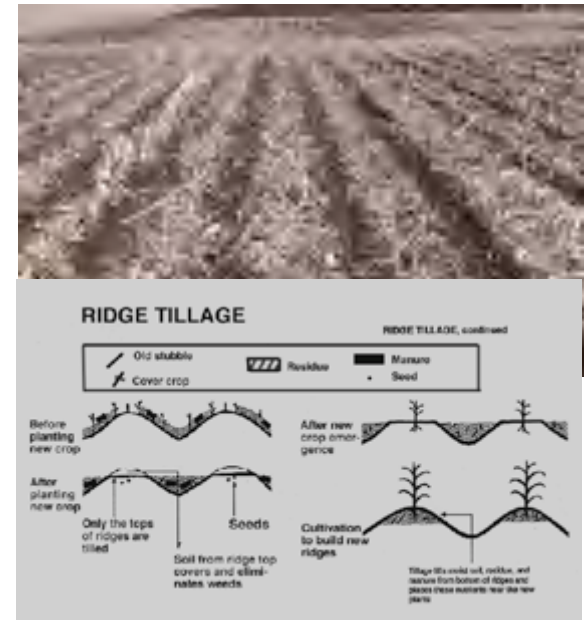
Goals:

- Reduce weeds-aggressively manage perennial weeds
- Build organic matter
- Improve drainage
- Maintain soil coverage



Management

- Test soil to establish base line
- Select covers for purpose
- Add inputs to meet goals



Top Priorities for Transitioning

□ Build soil

- ◆ Conduct a soil test annually (not OM)
- ◆ Support plant growth and development
- ◆ Improve ability to drain and hold water
- ◆ Stay in the field during weather events

Records Alert!

Keep or photograph all receipts

Photograph all input bags

If you use your own compost track process with records (T°, turning, inputs).

Inputs must be supported by soil test

Top Priorities for Transitioning

- Use seed that is certified organic
 - ◆ If variety is not available as organic
 - ◆ Use NON-GMO seed
 - ◆ Use NON-treated seed
 - ◆ Use inoculant for legumes that is OMRI approved



Records Alert!

Show where you purchased seed with receipt and package label.

If not organic

- show 3 sources
- verify they are non-GMO



Top Priorities-Record Keeping

- ✓ Sources of inputs
- ✓ What and when applied- everything
- ✓ Practices implemented on farm
- ✓ Cleaning equipment and housing
- ✓ Harvest records with weights and volumes
- ✓ Pest observations and plans to manage (long-term)
- ✓ Adjust farm plan as needed



Use all those records...

- Farm plan
- Farm map
- Management logs
- Harvesting and marketing records
- Animal identification



Organic System Plan Template for Crop and/or Livestock Production

Producer/Operator: _____

Approved by Organic Certifier: _____

Approved Date: _____

Organic System Description:

Production and Management Practices:

Inputs:

Other Information:



PRODUCTION 300 DAY LACTATION

Lot No.	Calving Date	Sex	Age	Wt. (kg)	AP	Dist.	30 Day Milk (kg)	300 Day Milk (kg)	300 Day Fat (%)	300 Day Protein (%)	Calves Name
1	23-6-82	♀		432.1	3-6						Promising
2	20-5-82	♀	8218	510.6	4-2		43.3				Aunt
3	15-9-84	♀	8219	421.5	3-5		34.1				Buttercup
4	21-7-87	♀	8220	615.2	3-7		34.1				Constance - died
5	26-10-84	♀	8221	492.1	4-0		44.0				Donna
6	2-1-88	♂	8222	100.5		Shed lactation - broke back					Ellen
7						letting into rodeo her					
8											
9											

Reason for culling: Died see →

THEY WILL HELP YOU IMPROVE
YOUR BUSINESS!!

Non-Certified Crops Harvest Record

Area: Farm Name: _____

Use for: LIFT AND/OR CERTIFIED, TRADITIONAL OR ADULTS CROPS & ADULTS IN STORAGE THESE PARCEL(S) FROM: _____

Please record harvest for all certified crops, regardless of lot or date.

Harvest Date	Field ID	Crop Harvested (include varieties and field numbers)	Amount Harvested (include variety, if known)	Storage Location (include date)	Crop Sold & Wholesale Price or # of Animals Sold

Ask Our Farmers Questions

- ◆ Q& A with experienced organic farmers-your best resource!
- ◆ Please type in your questions in the Q&A box on your screen. They will answer as appropriate.



💧 Thanks for your participation

Questions??

Email Vicki Morrone: sorrone@msu.edu

www.michiganorganic.msu.edu